

# Providing Reliable Supply

## Lead Times & Quick Ship



### Lowering Lead Times

When FOL-DA-TANK was acquired two years ago, lead times were almost 6 weeks.



In order to properly serve the first responder community, we had to operate at the same speed as the first responders we work with. The Lean 5-S model of manufacturing was adopted which put an emphasis on organization and reducing waste. As processes were streamlined and clutter was eliminated, lead times dropped.

We currently operate with a 4-day lead time and have introduced the Quick Ship program. The Quick Ship program contains some of our most popular products that are ready to ship the same or next day.

### What's Changed?

- Since 2021, lead times have been reduced from 45 days to less than 10 days.
- Implementation of an ERP system has informed strategic material purchases.
- The lean 5-S model has streamlined our manufacturing processes.
- Clear communication has allowed us to be transparent with customers, so expectations and deadlines are understood by all parties.
- We partnered with our suppliers to assure we have a reliable source of raw materials.



# Providing Reliable Supply

Same or next day shipping

## Quick Ship Products

There's a lot of talk about supply-chain issues. That's why we've developed the FOL-DA-TANK Quick Ship Program. Our most popular products are ready to go when you need them most.

- Most Popular Products
- No Expedite Fees
- Shipping Same or Next Business Day
- Same Lifetime Warranty



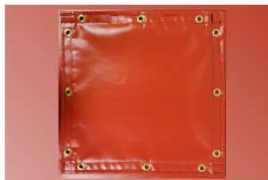
### Frame Tank

Designed for rural areas where water is difficult to supply.



### Float Dock Strainer

Use the water in farm ponds or streams, both shallow and deep and screen out materials that wear out impellers, packing and bearings.



### Salvage Cover

Flame retardant vinyl fabric available in 10 oz., 18 oz., 22 oz., and 28 oz.



### Supply Line Holders

Couple a hose securely to any frame tank. Free up manpower for additional duties.



### Mini Dam

Used wherever temporary containment is needed and can be used under field pumps, barrels, lab use or storage of batteries.



### Ground Covers

Protects tank bottoms from excessive wear, abrasion, and punctures so tank life is increased, and the tank stays cleaner.



### Low Flow Strainer

Professionally designed and engineered for maximum pumping capacity.